

## Population Health Management and key factors of its success

Forum eZdrowia, Gdansk, 14th September 2017



# Healthcare used to be simple

One patient-one doctor

Acute

**Paternalistic** 

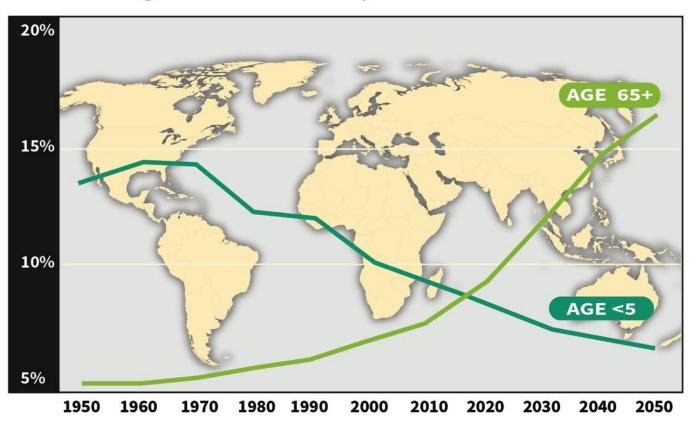
...those days are gone





#### Demographics are changing

## Young Children and Older People as a Percentage of Global Population

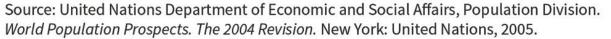


Aging populations

Long-term, behaviorbased conditions

Complex care models

Unsustainable costs





### Expectations are changing

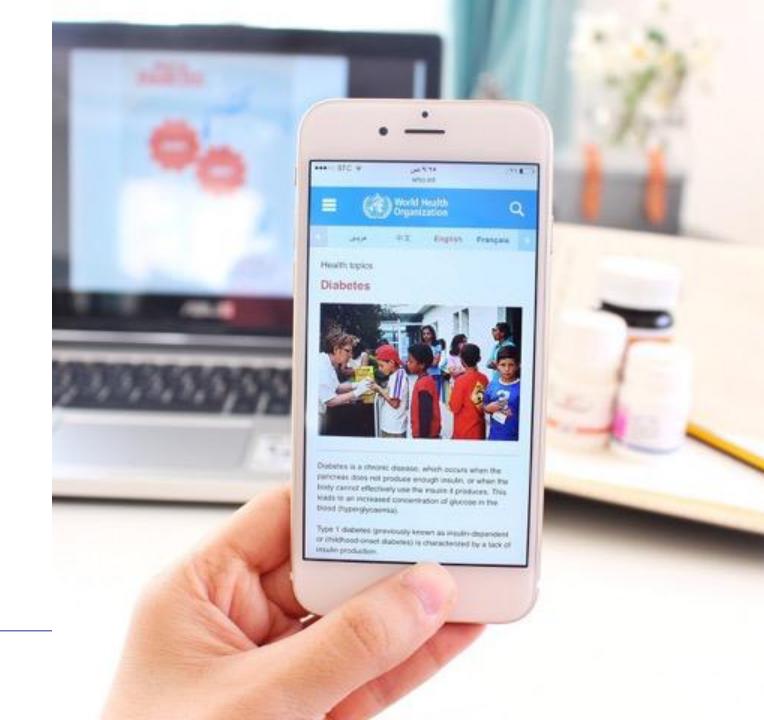
Transparency

Choice

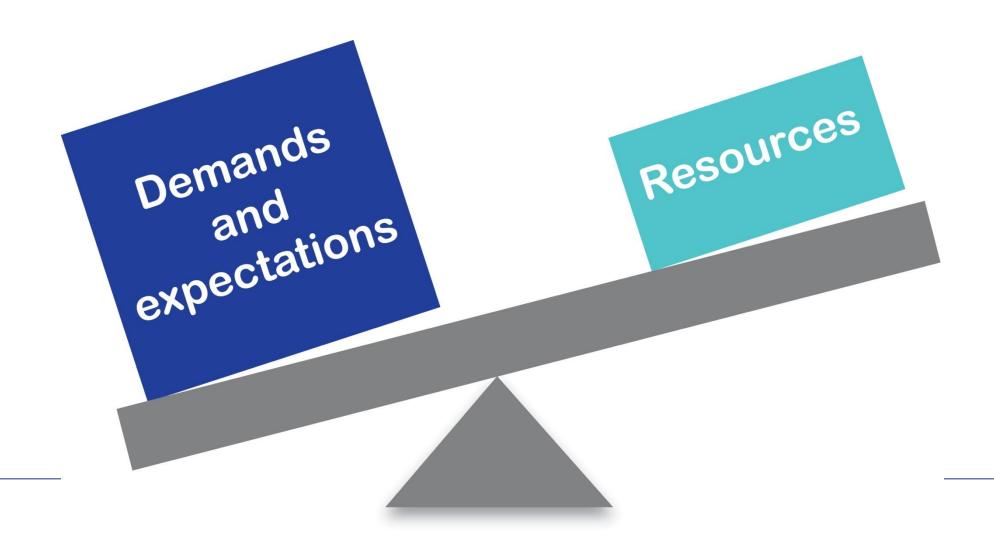
Communication

Information access

Value



#### Demands and resources are out of balance





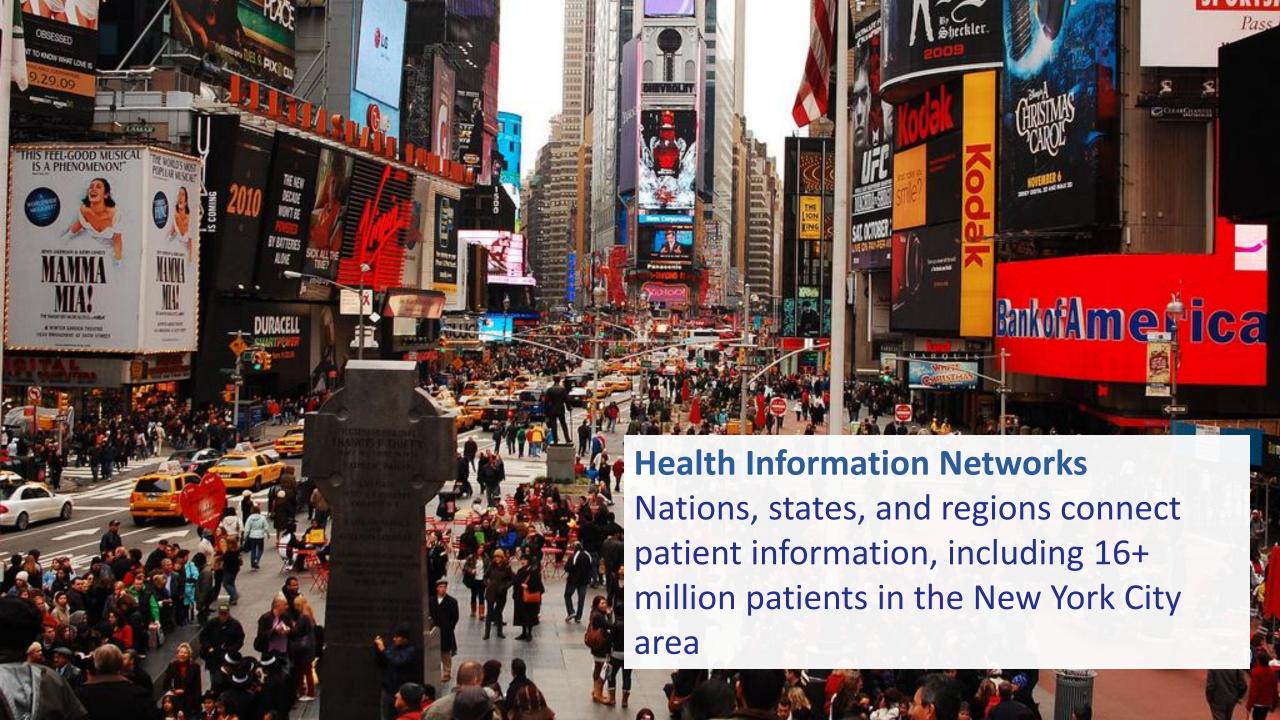
#### We have to efficiently improve the health of populations



#### Outcomes and benefits Population Health Management (PHM)

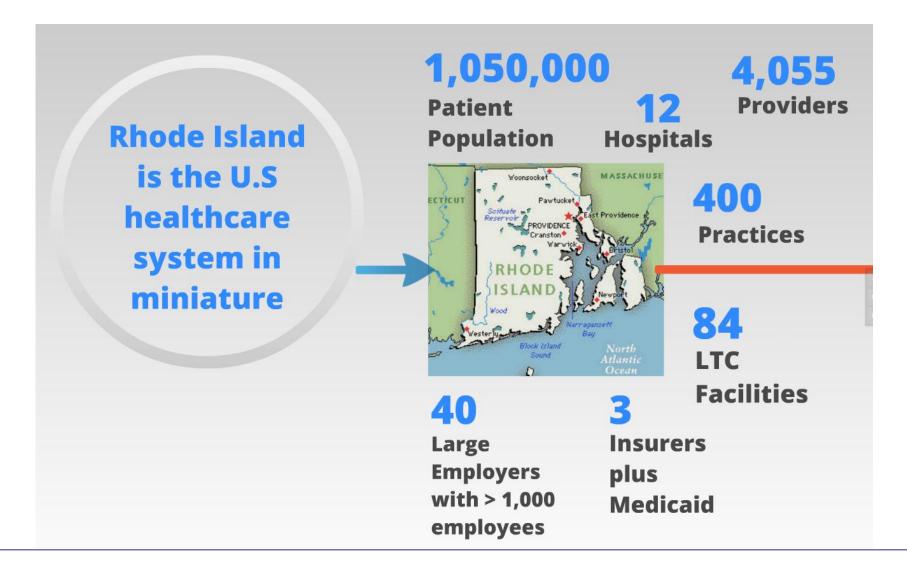
- Sharing Electronic Health record leads to increasing of patient safety, and to decreasing costs of treatment
- Work with problematic patient group lead from macro view can lead to increasing level of care for specific patient – Mass personalization
- PHM can help finding the epicenters of epidemies in specific regions and help manage them properly
- Alerting members of "treatment group" on specific events can lead to better management of health problem logistic
- If it is possible to measure outcomes of the whole system then it is possible to change specific mechanisms to improve it





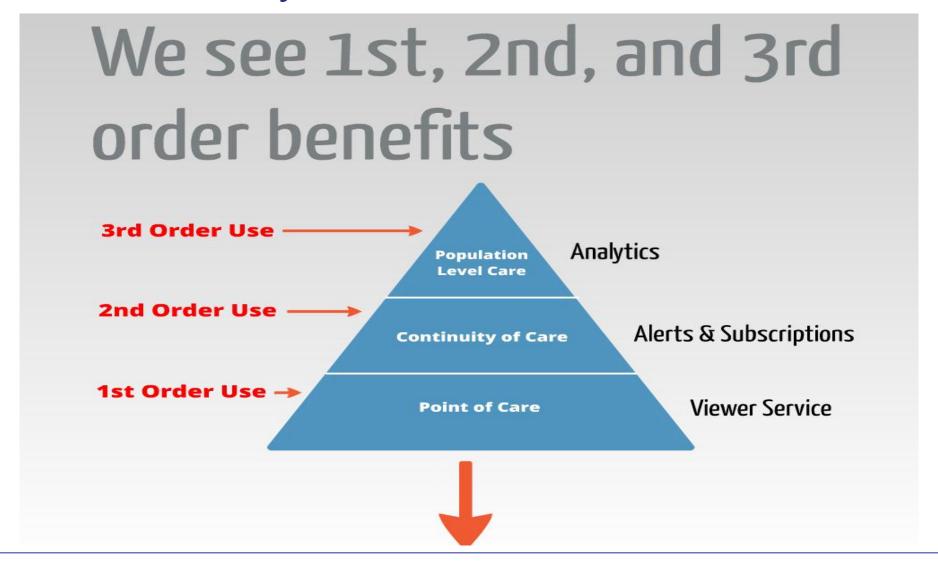


#### Rhode Island Quality Institute





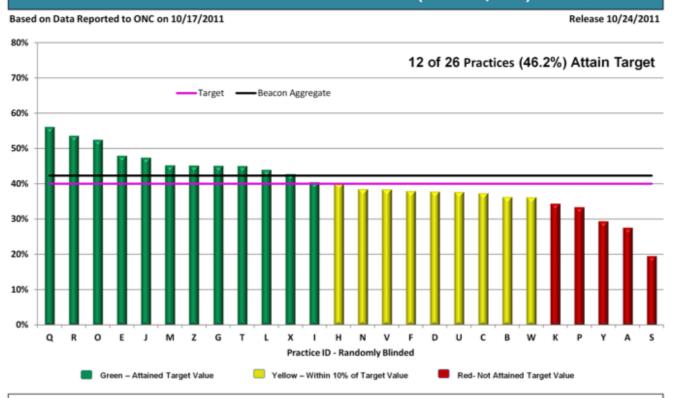
#### Rhode Island Quality Institute





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#### DM – Blood Pressure Good Control (< 130/80) –3Q 2011



<u>FIGURE 6.</u> Percentage of diabetic patients, in each of 26 reporting Beacon Practices, attaining the targeted outcome for Blood Pressure Control (<130/80). Values for the randomly blinded Practices are arranged in descending order (for this measure, the target is to <u>increase</u> the % of patients with Good Control of Blood Pressure). The purple line indicates the Beacon Target for this measure, and the black line indicates the aggregate value among all Practices reporting on this measure. Note the variation in values among the Practices.

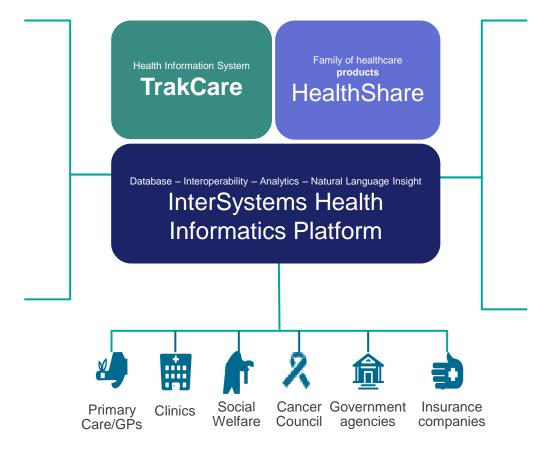


#### InterSystems: Platforms + Solutions in Healthcare



#### TrakCare

Primary Care Specialty Care Emergency Care Acute Care Outpatient Care Community Care



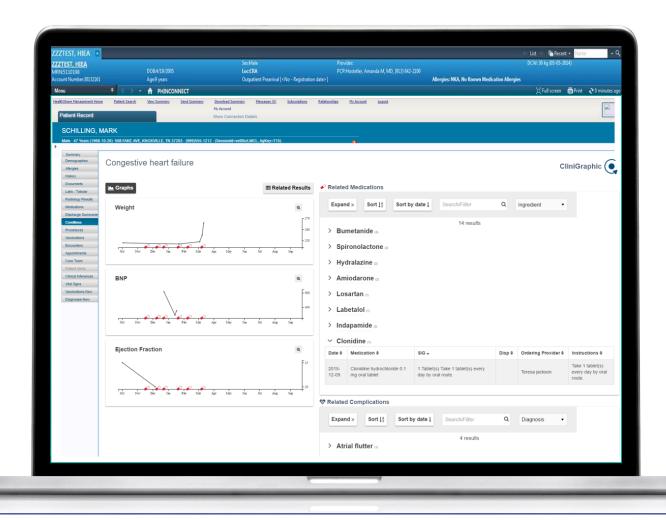


#### HealthShare

Patient Engagement
Identity Management
Consent Management
Connectivity
Aggregate Patient Record
Business Intelligence
Natural Language Insight

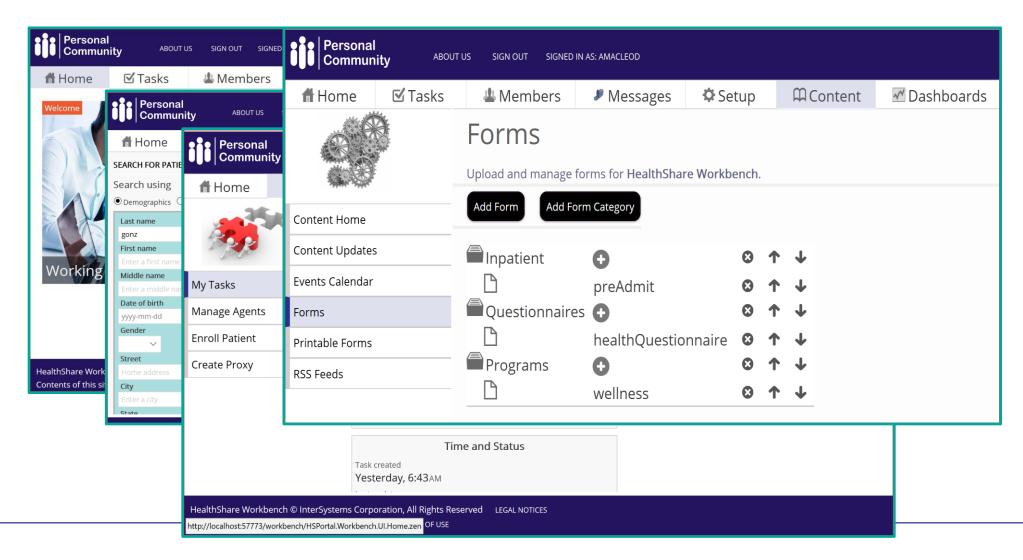


#### HealthShare - Clinical Viewer



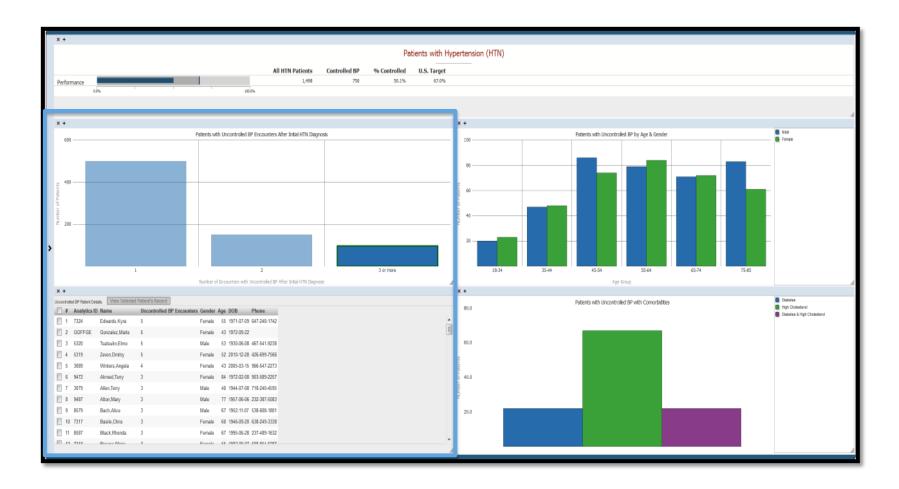


### **Personal Community**

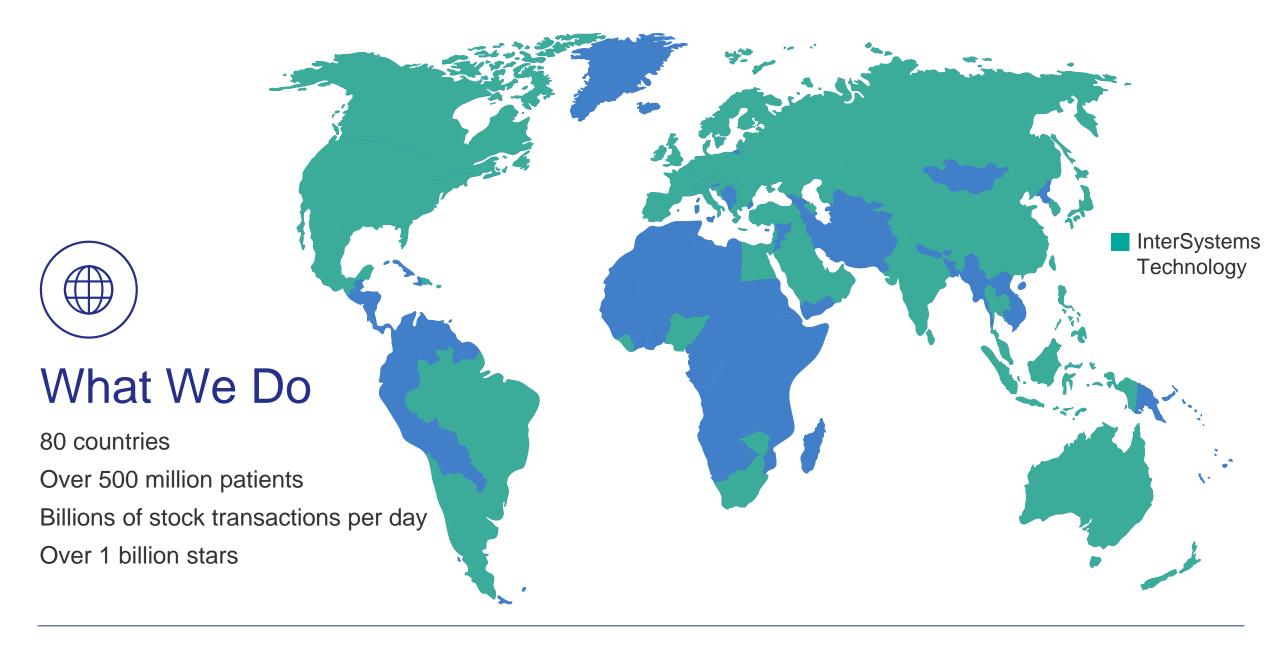




### HealthShare – Health Insight









#### **Business Philosophy**



Privately owned, no outside pressures



Partnership, the core of our entire business model



Profitable, consistently profitable, positive cash flow



Pride, the primary motivator of our developers and staff



## Questions?

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